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**Massachusetts High Technology Council Selects EnerNOC as Preferred
Energy Management Partner**

*Company Helps Stimulate Local Economy by Helping Members Achieve
20 Percent Energy Savings*

Waltham, MA - The Massachusetts High Technology Council today announced that it has selected Boston-based EnerNOC (NASDAQ: ENOC) as its preferred energy management partner. Since 1996, participating Council members have shaped state energy policy and reduced energy costs by taking advantage of the Council's Energy Program. EnerNOC was selected for its ability to help member organizations address all aspects of energy spend, including procurement, peak demand management, overall energy efficiency, and carbon management and reporting, through a comprehensive suite of energy management applications. SourceOne will continue to provide energy management services to our members in areas not currently addressed by EnerNOC's offerings.

"For many of our members, energy is a significant operating expense. EnerNOC helps our members think about energy management holistically and create an energy management strategy that will have the most positive impact on their bottom lines," said Christopher Anderson, President of the Mass. High Tech Council. "EnerNOC already has a solid track record of delivering significant value to many prominent Mass. High Tech Council members. By formalizing this partnership, we hope to extend those benefits across our membership base."

EnerNOC's suite of energy management applications includes:

- DemandSMART™ is a comprehensive demand response solution that pays businesses and organizations for reducing non-essential energy usage during times of peak demand. Participation in EnerNOC's DemandSMART – New England network helps prevent brownouts and blackouts, alleviate the need for energy suppliers to buy electricity off of expensive wholesale markets, and helps to delay the need to build new fossil-fuel burning generation resources.
- SiteSMART™ is EnerNOC's data-driven energy efficiency solution. By leveraging data collected from advanced meter infrastructure and building management systems, EnerNOC analysts can identify significant no-cost or low-cost operational savings. SiteSMART also

includes a robust feature set that supports full-scale commissioning and energy engineering initiatives.

- SupplySMART™ is an energy price and risk management application that helps organizations in deregulated markets, such as New England, to achieve the most competitive supply terms and conditions while ensuring supplier accuracy.
- CarbonSMART™ is an application and service that supports carbon measurement, tracking, and management to support environmental initiatives and compliance with voluntary and/or mandatory reporting requirements.

When used together, EnerNOC's energy management application suite can help businesses and organizations reduce their annual energy spend by 20 percent or more.

“Any one of our applications is a compelling value proposition on its own, but when used together, the value is greater than the sum of the parts. Our applications are designed to deliver value across the entire lifecycle of a kilowatt or a BTU – from procurement through consumption and ultimately emission,” said Tim Healy, Chairman and CEO of EnerNOC. “We're honored that the Massachusetts High Technology Council has recognized EnerNOC's ability to have a positive impact on its members, the Massachusetts economy, and the environment.”

EnerNOC is holding an introductory webinar to its energy management application suite for MHTC members April 27th. For more information, email info@enernoc.com.

About the Massachusetts High Technology Council

The Massachusetts High Technology Council is composed of CEOs from the state's top technology employers who since 1977 have worked to make Massachusetts a more competitive place for technology growth by being a leading force in the areas that matter most to tech employers and their employees. Whether it was creating the state's original R&D tax credit; leading the way to introduce retail electricity (reducing member energy costs by tens of millions of dollars from 1996 to 2010); providing the only Massachusetts perspective in support of federal securities litigation reform; or carrying the ball over the goal line to win FAA approval of the delay-reduction runway at Logan, the Council has been the leader for the technology industry in Massachusetts. In 2004, the Council launched the Defense Technology Initiative, which led the state's efforts to preserve the state's two top defense technology installations, Hanscom Air Force Base and the Natick Soldier Systems Center.

About EnerNOC

EnerNOC unlocks the full value of energy management for our utility and commercial, institutional, and industrial (C&I) customers by reducing real-time demand for electricity, increasing energy efficiency, improving energy supply transparency in competitive markets, and mitigating emissions. We accomplish this by delivering world-class energy management applications including DemandSMART™, comprehensive demand response; SiteSMART™, data-driven energy efficiency; SupplySMART™, energy price and risk management; and CarbonSMART™, enterprise carbon management. Our Energy Network Operations Center (EnerNOC) supports these applications across thousands of C&I customer sites throughout the world. Using our C&I customers' energy usage flexibility, we make capacity, energy, ancillary services, and carbon products available to grid operators and our more than 100 utilities on demand as a cost-effective alternative to traditional power generation, transmission, and distribution. For more information, visit www.enernoc.com.

Safe Harbor Statement

Statements in this press release regarding management's future expectations, beliefs, intentions, goals, strategies, plans or prospects, including, without limitation, statements relating to the future success of EnerNOC's energy management applications and the ability of those applications to drive significant energy savings for businesses and organizations, may constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements can be identified by terminology such as "anticipate," "believe," "could," "could increase the likelihood," "estimate," "expect," "intend," "is planned," "may," "should," "will," "will enable," "would be expected," "look forward," "may provide," "would" or similar terms, variations of such terms or the negative of those terms. Such forward-looking statements involve known and unknown risks, uncertainties and other factors including those risks, uncertainties and factors referred to under the section "Risk Factors" in EnerNOC's most recent Annual Report on Form 10-K and subsequent Quarterly Reports on Form 10-Q, as well as other documents that may be filed by EnerNOC from time to time with the Securities and Exchange Commission. As a result of such risks, uncertainties and factors, EnerNOC's actual results may differ materially from any future results, performance or achievements discussed in or implied by the forward-looking statements contained herein. EnerNOC is providing the information in this press release as of this date and assumes no obligations to update the information included in this press release or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

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